

This Schedule and the Conditions Governing Phillip Securities Accounts shall form your discretionary account management agreement with Phillip Securities Pte Ltd.

1. AUTHORISED INVESTMENTS

- 1.1. Securities (debt or equity), collective investment schemes (including unit trusts), exchange traded funds, listed trusts, derivatives (other than trading in futures or foreign exchange contracts) or other capital markets products or instruments whether in Singapore or elsewhere permitted of the holder of a capital markets services license to manage and advise in (subject to the limitation as set out in the account application form, and the investment objectives of the types of managed account service selected by the Customer as specified in clause 4 of this Schedule) and including short selling of any of the same and interim settlement through securities/stock borrowing facilities.
- 1.2. Cash, money market instruments or deposits (including deposits made with any person related with the Manager) and similar assets in any currency whether in Singapore or elsewhere.
- 1.3. Any other investments or instruments as may be authorized or instructed by the Customer from time to time in writing to the Manager, subject to the approval of the Manager.
- 1.4. Should the authorized investments include trading in futures or foreign exchange contracts, the Manager will before making such investment:
 - (i) deliver or cause to be delivered to the Customer a risk disclosure document in Form 14; and
 - (ii) receive from the Customer an acknowledgment signed and dated by the customer that he has received and understood the nature and contents of the risk disclosure document in Form 14.

2. INVESTMENT GUIDELINES

- 2.1. The risk parameters of the discretion conferred and the trading to be effected by the Manager with respect to an Account may be distinctly agreed to between the Manager and the Customer but otherwise the Manager shall have full discretion to effect any authorized investment so long as the Manager does so in good faith believe that it is consistent with the nature of the Account opened and the investment preferences (where applicable) as indicated by the Customer in the Customer's account application form. Notwithstanding the foregoing, the Customer authorizes and acknowledges that the Manager will be actively managing the Account with the aim of generating a satisfactory absolute annual return rather than targeting a result better than any relevant index. As such the Customer recognizes and specifically authorizes and consents to such an investment approach on the part of the Manager, which may see a higher turnover in the Account than a more conventional investment approach.

3. MANAGEMENT AND UPFRONT FEES

- 3.1. The fees referred to in the Agreement will be calculated as follows:
 - (a) Management fee with respect to each type of Managed Account will be calculated in accordance with the relevant annual management fee structure set out below, and will accrue daily for each actual calendar day that the Agreement endures based on the Net Asset Value determined in good faith by the Manager and payable monthly in arrears.

Management Fee	1.50%
Upfront Fee	0-3%

* Management Fee for other services may be lower than the above.

- 3.2. For an account with Singapore Dollar as the base currency, investments denominated in foreign currencies shall be converted into Singapore Dollars. For an Account with foreign currency other than the Singapore Dollar as the base currency, investments shall be converted (where applicable) into the base currency. The conversion rate shall be the mid rate as quoted by Bloomberg/Reuters plus a reasonable spread or at the rate available in an appropriate spot market for foreign exchange which the custodian deems appropriate at the close of business on the day of valuation.

4. INVESTMENT OBJECTIVES OF THE TYPES OF MANAGED ACCOUNT SERVICES

Services Phillip Singapore Equity Yield Portfolio Investment Objective: This Service invests primarily in securities listed in Singapore. It seeks to achieve investment returns from investing in securities which distribute dividends and from potential capital appreciation over the medium to long term investment horizon. These dividend yielding securities will include ordinary and preference shares as well as real estate investment trusts (REITS). It will also invest into money market funds managed by related company(ies). The portfolio focuses on companies with sustainable dividend payouts that are reasonably priced. Risk: Moderately Aggressive Looking For Growth and Income (R2) Asset Allocation: Equities: 70% Fixed Income: 30% Total: 100%
Phillip Managed Singapore Growth Equity Account Investment Objective: This Service invests primarily in a portfolio of securities listed on the Singapore Stock Exchange. It will also invest into money market funds managed by related company(ies). Its investment objective is to achieve positive returns net of fees, focusing on capital appreciation over the medium to long term. Risk: Aggressive Looking For Growth (R3) Asset Allocation: Equities: 100% Fixed Income: 0% Total: 100%
Phillip Blue Chip Equity Yield Investment Objective: This service invests primarily in securities of dividend yielding companies listed within the Asia Pacific Region. The portfolio will focus on buy and hold strategy of securities of listed companies with sustainable dividends pay-out that are reasonably priced and seeks to achieve positive total returns net of all fees and charges through capital appreciation and dividend income. It will also invest into money market funds managed by related company(ies). Risk: Moderately Aggressive Looking For Growth and Income (R2) Asset Allocation: Equities: 70% Fixed Income: 30% Total: 100%
Phillip Asian Opportunities Investment Objective: This Service invests primarily in a portfolio of securities listed on stock exchanges in the Asia and Asia Pacific region, as well as securities with exposure to the region listed on other exchanges. Its investment objective is to achieve investment returns from investing in both under-valued and growth stocks listed in Asia and Asia Pacific stock exchanges. Diversifying across countries and sectors, it invests in established and fundamentally strong companies over a medium to long term investment horizon. Its investment approach is a top down, bottom-up approaches with both growth and value orientation. Risk: Moderately Aggressive Looking For Growth and Income (R2) Asset Allocation: Equities: 70% Fixed Income: 30% Total: 100%
Global Growth Leaders Investment Objective: The Account seeks to achieve a positive total return net of all fees and charges, focusing on capital appreciation and income from investing globally across asset classes, and geographical areas through the Authorised Investments listed below. Shares (including preference and ordinary shares), listed warrants, fixed income, unit trusts, closed-end funds, other collective investment schemes, investment trusts, business trusts, Exchange-Traded Funds, Exchange-Traded Notes and other related financial instruments listed on major stock exchanges. Cash equivalents and money market funds (including money market funds managed by related companies). Risk: Aggressive Looking for Growth (R3) Asset Allocation: Equities: 100% Fixed Income: 0% Total: 100%

Services HAVENPORT CONSERVATIVE Investment Objective: The investment objective of this portfolio is income generation as well as capital preservation. The manager will seek to minimize drawdowns by diversifying across a portfolio of low volatility fixed income and equity funds. Investors of this portfolio should view their investment with a medium to long term investment horizon. Risk: Moderately Aggressive Looking for Growth and Income (R2) Asset Allocation Range: Fixed Income 70% - 100% Equities: 0% - 30%
HAVENPORT MODERATE / HAVENPORT MODERATE (SRS) Investment Objective: The investment objective of this portfolio is a balance of income generation and capital appreciation. The manager will seek risk-adjusted returns by investing in a portfolio of fixed income and equity funds. Investors of this portfolio should view their investment with a medium to long term investment horizon. Risk: Moderately Aggressive Looking for Growth and Income (R2) Asset Allocation Range: Fixed Income 20% - 60% Equities: 40% - 80%
HAVENPORT AGGRESSIVE / HAVENPORT AGGRESSIVE (SRS) Investment Objective: The investment objective of this portfolio is risk-adjusted capital appreciation. The manager will seek to balance the risk-return tradeoff by investing in a portfolio of equity and fixed income funds. Investors of this portfolio should view their investment with a medium to long term investment horizon. Risk: Aggressive Looking for Growth (R3) Asset Allocation Range: Fixed Income 0% - 30% Equities: 70% - 100%
HAVENPORT INCOME Investment Objective: The investment objective of this portfolio is to seek sustainable income distribution plus moderate long-term capital appreciation. This portfolio invests in a combination of bonds and income generating equity funds that offer potential for capital appreciation. Investors should note the larger allocation to investments in Asia for the purposes of currency risk mitigation. Investors of this portfolio should view their investment with a medium to long term investment horizon. Risk: Moderately Aggressive Looking for Growth and Income (R2) Asset Allocation Range: Fixed Income 40% - 80% Equities: 20% - 60%
HAVENPORT THEMATIC Investment Objective: The investment objective of this portfolio is to achieve capital appreciation. The manager will seek to generate positive returns by investing in a portfolio of funds which will be thematic in nature. Investors in this portfolio should have a high-risk tolerance and a medium to longer term investment outlook. Risk: Aggressive Looking for Growth (R3) Asset Allocation Range: Fixed Income: 0%-100% Equities: 0%-100%
Investment Risks All the above-mentioned Managed Account Services are subjected to risks associated with investing in securities and collective investment schemes, including but not limited to company, market, liquidity, credit, interest rate, foreign exchange translations, derivative, counterparty, custodian, taxation, regulatory, funds repatriation, country and political risks. The main risk is the possible loss in value during any specific period which may happen during an economic or sector down cycle or when market sentiment is low. There can be no assurance that investment objectives will be achieved and you may lose your principal amount invested. All the above-mentioned Managed Account Services will also invest in money market funds ("MMFs"), including MMFs managed by related companies. The Manager will seek to enhance return and minimize risk through strategic and tactical asset allocation between the asset classes. The Manager may invest 100% in any single asset class depending on the investment outlook and risk-reward consideration.

4.1 ACCOUNT INFORMATION & FEES

Services	Minimum Initial Investments	Minimum Holding Amount	Minimum RSP Amount	Annual Management Fee
PHILLIP SINGAPORE EQUITY YIELD PORTFOLIO	SGD \$25,000	SGD \$25,000	SGD \$ 500	1.20%
PHILLIP MANAGED SINGAPORE GROWTH EQUITY ACCOUNT	SGD \$25,000	SGD \$25,000	SGD \$ 500	1.20%
PHILLIP BLUE CHIP EQUITY YIELD	SGD \$25,000	SGD \$25,000	SGD \$ 500	1.20%
PHILLIP ASIAN OPPORTUNITIES	SGD \$25,000	SGD \$25,000	SGD \$ 500	1.20%
GLOBAL GROWTH LEADERS	SGD \$25,000	SGD \$25,000	SGD \$ 500	1.20%
HAVENPORT CONSERVATIVE	SGD \$5,000	SGD \$5,000	SGD \$ 200	1.50%
HAVENPORT MODERATE	SGD \$5,000	SGD \$5,000	SGD \$ 200	1.50%
HAVENPORT MODERATE (SRS)	SGD \$5,000	SGD \$5,000	SGD \$ 200	1.50%
HAVENPORT AGGRESSIVE	SGD \$5,000	SGD \$5,000	SGD \$ 200	1.50%
HAVENPORT AGGRESSIVE (SRS)	SGD \$5,000	SGD \$5,000	SGD \$ 200	1.50%
HAVENPORT INCOME	SGD \$5,000	SGD \$5,000	SGD \$ 200	1.50%
HAVENPORT THEMATIC	SGD \$5,000	SGD \$5,000	SGD \$ 200	1.50%

ACCOUNT NO:

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DATE:

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SECTION 1 : APPLICANT(S) ACKNOWLEDGEMENT AND AGREEMENT

1. I/We acknowledge that I/we have engaged the services of _____ ("FA") on a separate agreement to provide financial advisory services to me/us relating to: (A) each and every of my/our investments which we may execute and/or clear through Phillip Securities Pte Ltd ("PSPL"); and/or (B) our investments through discretionary managed account services ("MA Services") offered by PSPL, and I/we have accordingly determined that for the MA Services selected by me/us:-
 - i. the fund management service offered by PSPL through its MA Services is suitable for me/us; and
 - ii. the model portfolios and the authorised investments under the MA Services are suitable for me/us.
2. For Non-MA-Services or Investment Products, I/we acknowledge and agree that PSPL are providing me/us only a platform for executing and/or clearing our investment or trading transactions and on a STRICTLY NO ADVICE OR RECOMMENDATION to me/us basis. Any and all financial advisory services, including any and all recommendations, advice and information on any of the Investment Products I/We will buy/sell/subscribe through PSPL will be secured by me/us solely from the FA.
3. I/we acknowledge and agree that the appointment of the FA to provide me/us financial advisory services is wholly my/our own decision and in particular that PSPL neither endorses or recommends nor will endorse nor recommend my/our engagement of the FA for the provision of financial advisory services to me/us.
4. I/We also acknowledge and agree that the FA is an independent contractor to PSPL and that PSPL has no responsibility whatsoever (including any oversight or supervisory responsibility) with respect to or over the FA or its activities and hereby agree and acknowledge that PSPL shall have no responsibility for any action or inaction on the part of the FA and therefore shall not be liable for any actions, claims, costs (including legal costs on a full indemnity basis), losses, charges, expenses and damages whatsoever as may be suffered, incurred or sustained by me/us arising from or in connection with the acts, omissions, representations or advice given by the FA.
5. I/We also confirm that we are aware of the agreement between the FA and PSPL and the basis by which PSPL will be paying a fee based on my/our execution and/or clearing of trades with or through PSPL as well as any, some or all of the applicable sales charges, subscription fees, trailer and/or management fees payable by the managers of the Investment Products with respect to my/our purchases and/or subscriptions that may be paid to PSPL. I/We acknowledge in particular that the formula contemplates effectively PSPL paying the FA an amount of fee from time to time that is equivalent to at least a significant if not the bulk of the fees I/we will be paying to PSPL for the execution and/or clearing of my/our trading. I/We acknowledge the possible conflict of interest on the part of the FA with respect to myself/ourselves and confirm and agree that PSPL need not be concerned with the same and that the fee entitlement of the FA from PSPL has been fully notified to me/us and I/we have consented to the same after taking independent advice where I/we felt relevant or where I/we had any doubt on the propriety of the same. I/We also confirm that PSPL is not to be and need not be concerned with whether the FA in turn rebates or returns any of the fee received from PSPL to me/us.
6. I/We further consent and instruct to PSPL, following acceptance of me/us as clients of PSPL, to make available to the FA, any and all of the particulars of or relating to my/our account, including but not limited to information relating to me/us, my/our Fund Investments, or any transactions or dealings between me/us and PSPL, for any purpose whatsoever, including by providing the FA with internet or other access to my/our account information. I/We hereby formally undertake to hold PSPL harmless and shall indemnify PSPL of all losses or damages that may result from these disclosures or access granted to the FA.
7. This letter/acknowledgement shall be governed by the laws of the Republic of Singapore.

SECTION 2 : INVESTMENT DETAILS (CORE)							
CORE SERVICES	FUND SOURCE	DIVIDEND OPTION	SERVICE CODE	INVESTMENT AMOUNT	UPFRONT FEE (%)	RSP AMOUNT	RSP UPFRONT FEE (%)
☐ Singapore Equity Yield	Cash/SRS	☐ Re-invest ☐ Payout*	198				
☐ Singapore Growth	Cash/SRS	Re-invest	200				
☐ Blue Chip Equity Yield	Cash/SRS	Re-invest	199				
☐ Asian Opportunities	Cash/SRS	Re-invest	201				
☐ Global Growth Leaders	Cash/SRS	Re-invest	276				

*(1) Payout dividend option is only available for Cash fund source. Please complete the "For Dividend Distribution" under Section 3 of this form.

(2) Entitlement to cash distribution will be determined by "Account Opening Date" and new accounts which are opened less than 4 months before the pay-out date will not be entitled to the up-coming cash distribution and will only be eligible from the next distribution onwards. (e.g. An account which is opened on 2 January 2019 will only be eligible for the cash distribution at end-June 2019; similarly, an account opened on 1 October 2019 will only be eligible for the cash distribution at end-March 2020).

SECTION 2 : INVESTMENT DETAILS (HAVENPORT)							
HAVENPORT SERVICES (MM CODE 860)	FUND SOURCE	DIVIDEND OPTION	SERVICE CODE	INVESTMENT AMOUNT	UPFRONT FEE (%)	RSP AMOUNT	RSP UPFRONT FEE (%)
☐ Havenport Conservative	Cash	Re-invest	255				
☐ Havenport Moderate	Cash/SRS	Re-invest	256/257				
☐ Havenport Aggressive	Cash/SRS	Re-invest	258/259				
☐ Havenport Thematic	Cash	Re-invest	261				
☐ Havenport Income	Cash	Payout*	260				

* Please complete the "For Dividend Distribution" under Section 3 of this form.

SECTION 2 : INVESTMENT DETAILS (CUSTOMISED)							
CUSTOMISED SERVICES	FUND SOURCE	DIVIDEND OPTION	SERVICE CODE	INVESTMENT AMOUNT*	UPFRONT FEE (%)	RSP AMOUNT	RSP UPFRONT FEE (%)
☐ Customised Managed Account	Cash/SRS	☐ Re-invest ☐ Payout*	803				

* (1) Payout dividend option is only available for Cash fund source. Please complete the "For Dividend Distribution" under Section 3 of this form.

(2) Minimum investment amount needed for a customized managed account is SGD\$250,000.

SECTION 2A : PARTIAL WITHDRAWAL OR TERMINATION OF ACCOUNT	
☐ I wish to make a partial funds withdrawal of S\$ _____ from my Managed Account. ☐ I wish to terminate my Managed Account. ☐ Liquidation of Portfolio ☐ Others: _____	
#Please provide the remittance instructions below in Section 3 Dividend Distribution or Remittance Instruction.	

SECTION 2B : SERVICE CONVERSION	
Account Number	New Service Name

SECTION 3 : FUNDING AND SETTLEMENT INSTRUCTIONS**A. Funding Instructions**

- ☐ Cheque (To be payable to "Phillip Securities Pte Ltd". Write Account Number at the back)
- ☐ Telegraphic Transfer / FAST / PayNow / Bill Payment (Get our [Payment Instruction](#))
- ☐ Deduct from SRS Account. SRS Bank : _____ SRS Account Number: _____
- ☐ #Transfer from existing PSPL Account : _____ (To fill in the [Transfer Form U74](#), Section C)
- ☐ #Transfer from other distributor/platform (To fill in either the [Transfer Form U74](#), Section A, or [Transfer of Securities Form](#))
- ☐ Others: _____

#The fund source for the outgoing portfolio must match the fund source for the new portfolio

For ☐ **Dividend Distribution** ☐ **Remittance Instruction** *(Please tick only one option)*

Electronic Transfer Methods

- ☐ PayNow to my NRIC/UEN (Only for Single-Name Account)
- ☐ Pay to my/our EPS-Linked bank account.
- ☐ Pay to my/our eGIRO/GIRO bank account.
- ☐ Telegraphic Transfer (TT) bank account
- ☐ SRS Agent Bank
- ☐ Others: _____

Account Transfer

- ☐ Transfer to other Phillip Account No: _____

Banking Details

(Complete only if you have selected Telegraphic Transfer)

Name of Beneficiary Bank: _____

Branch Name (Country, State) & Address: _____

Beneficiary Bank Account No.: _____ SWIFT Code: _____

Additional Remarks: _____

RSP Funding Instruction

- ☐ New GIRO (fill in the [GIRO](#) Application form) ☐ Use existing GIRO tagged to Account Number: _____
- ☐ Transfer funds from existing account with PSPL: _____
- ☐ Standing instruction on the Bank's Side.

SECTION 4 : APPLICANT'S DECLARATION AND SIGNATURE

I/We am/are signing below to acknowledge, direct and confirm the clauses and instructions found on this and the previous 1 page. These clauses and instructions cover the following:

- Section 1: My/Our acknowledgement for execution service
- Section 2: My/Our Investment Instruction
- Section 3: My/Our Funding and Settlement Instructions.

Main Account Applicant's Name:	Joint Account Applicant's Name:	FA Code							
NRIC / Passport Number:	NRIC / Passport Number:								
Signature and Date:	Signature and Date:								
		FA Signature:							